# Marketing Packages for the International Suppliers Fair (IZB)

**Connecting Car Competence** 

11<sup>th</sup> – 13<sup>th</sup> October 2022 Wolfsburg | Allerpark | Germany

www.izb-online.com

Organiser:

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Telephone: +49 5361 8971312 E-mail: izb@wolfsburg-ag.com



Book now!

# Individual Marketing Packages for Exhibitors

## The choice is yours.



#### $\rightarrow\,$ The following limited marketing packages are available:

1	Advertising – Advertising in the Trade Fair Catalogue – Advertising on the Cover Pages of the Trade Fair Catalogue – Bookmark in the Trade Fair Catalogue – Advertising in the IZB Special Edition of the Trade Newspaper "Automobilwoche" – Advertising in the Exhibitor Information Brochure – Advertising in the Local Newspaper	page	4
2	Advertising Material - Logo in the Trade Fair Guide - IZB Labels for Letters	page	10
3	New Media - Online Advertising at www.izb-online.com - Advertising in the IZB Newsletter - IZB Digital Package - Wi-Fi Branding	page	12
4	Advertising in the Exhibition Halls - Screen for the Exclusive Presentation of Your Company - Aisle Signage - Floor Stickers in the Halls - Banner Advertising - Screen for Exclusive Logo Presentation	page	17
6	<b>Outdoor Advertising</b> – Floor Stickers – Stopper Sign on the Way to the Halls	page	23
7	Wolfsburg AG Contract Terms and Conditions	page	26

#### **Marketing Opportunities for Exhibitors**

Use additional advertising methods to make the most of your trade fair appearance. We offer a multitude of efficient advertisement opportunities to help you to draw special attention to your company.

Advertising at the IZB is tailored to appeal to your target group. It gives you a direct link to trade visitors that minimises waste circulation. From a classic advertisement through to the provision of floor stickers: our advertising opportunities offer something for everyone.

#### Don't miss out on presenting your company in the most important IZB trade fair media!

You can order your individual marketing packages for the IZB 2022 right away. Please use the appropriate order forms for the advertisements you require. The offers are limited and will be allocated on a first-come-first-served basis in terms of when the order was placed.

If you have any queries regarding the marketing and advertising opportunities available at the IZB, we will be more than happy to help you further.

Your IZB Team





#### $\rightarrow~$ Our contact is always happy to help you:

Ms Anastasia Reiter Telephone: +49 53 61.8 97-13 38 anastasia.reiter@wolfsburg-ag.com

www.izb-online.com



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# Advertising

#### The following placements are available for your advertisements:

#### Advertising in the Trade Fair Catalogue

An advertisement in the Trade Fair Catalogue can improve your company profile and provide trade visitors with further information about your products and services. Why not, for example, combine a 1 page image advertisement with a 1 page company presentation?

#### Advertising on the Cover Pages of the Trade Fair Catalogue

Make the most of this exclusive opportunity and book the second, third or fourth cover page of the Trade Fair Catalogue for your company presentation. Claim this excellent placement for your company and ensure that you are present in one of the most important pieces of trade fair media.

#### Bookmark in the Trade Fair Catalogue

The bookmark in the Trade Fair Catalogue represents an extraordinary advertising space that will always be visible whenever the catalogue is flipped open, meaning that your advertisement will constantly grab the attention of both exhibitors and visitors. Both sides of the bookmark are contained in this advertising space offer.

#### Advertisement in the IZB Special Edition of the Trade Newspaper "Automobilwoche"

The trade newspaper "Automobilwoche" will again be publishing an exclusive special edition on the occasion of the IZB 2022. You can use this top-class publication to effectively highlight your appearance at the IZB. After all, "Automobilwoche" is Germany's most-cited trade newspaper and has firmly established itself as standard reading material for car manufacturers and suppliers wanting to acquire new information. The publication of the IZB special edition is perfectly timed with the run-up to the event, when trade visitors will be planning their trip to the IZB. By presenting your company's ability and efficiency in an advertisement in "Automobilwoche", you can contact the decision-makers of the automotive industry at exactly the right time.

#### Advertisement in the Exhibitor Information Brochure

The Exhibitor Information Brochure offers a highly interesting advertising opportunity. It is sent out to all exhibitors and their stand staff in the run-up to the trade fair! Here you can find all important information and details concerning the IZB 2022. With your advertisement, you can show other exhibitors that you are part of the IZB and attract their attention and that of other partners.

#### Advertisement in the Local Newspaper

Do you want your advertisement to attract the attention of players in the regional automotive industry in particular? If so, then make the most of advertisements on the local Volkswagen pages shortly before the trade fair to shine the spotlight on your company.

limited

limited

limited



Please send your order form by e-mail to: anzeigen@craincom.de

#### → Deadline: 13<sup>th</sup> August 2022

- **1 Exhibitor** (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	
Contact	
Street	
Zip/Postal c., City	
Telephone	
Country	
E-mail	
VAT ID No.	

Company		
Contact		
Street		
Zip/Postal c., City		
Telephone		
Country		
E-mail		
VAT ID No.		
Please always indicate this number!		

Ms Sonja Stapf

+49 81 53.90 74 47

+49 81 53.90 74 25

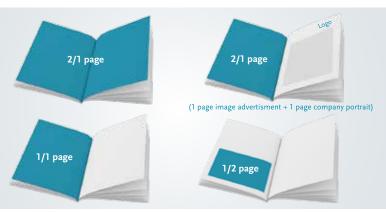
sstapf@craincom.de

Please always indicate this number!

#### → We hereby place our order with:

Crain Communications GmbH		
Argelsrieder Feld 13		
82234 Oberpfaffenhofen, Germany		

Contact Telephone Fax E-mail



Advertisement in the Trade Fair Catalogue 2022

#### 3 ADVERTISMENT IN THE TRADE FAIR CATALOGUE

Advertisements	Prices plus VAT
□ 2/1 inside page (296 × 210mm + 3mm/page)	1200 Euros
<ul> <li>2/1 inside page (148 × 210mm + 3mm/page) (1 page image advertisement + 1 page company portrait)</li> </ul>	1200 Euros
□ 1/1 inside page (148 × 210mm + 3mm/page)	800 Euros
□ 1/2 inside page (135 × 96mm)	600 Euros

#### 4 BOOKMARK IN THE TRADE FAIR CATALOGUE

Bookmark		Prices plus VAT
double-sided 5000 bookma production o	50 × 210mm or 70 × 150mm, 4 colour printing, printing, circulation of approx. Irks. The price of this package includes: f the bookmark according to your s, insertion in the IZB Trade Fair Catalogue.	on request
Date		
Signature	<u>×</u>	
Stamp		



#### → Detailed information

Advertisements should be supplied in final format as printable PDF/X-3 (2002) or PDF/X-4 (Fogra 39/ISO Coated v2, coated art paper). Bleed advertisements require an additional bleed of 3mm on all sides. Special colours are not permitted. Image files should have a resolution of at least 300 dpi.

The Client is responsible for the timely delivery and accuracy of the content of digital print material. Where possible, the logos for image advertisements should be submitted in vector-based form and in .ai or .eps format. They can alternatively be submitted in TIFF format with a resolution of at least 600 dpi in their original size. Special colours are also not possible in this case.

The PR text (of up to 2000 characters) should be supplied in an unformatted text format.



Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 1<sup>st</sup> August 2022

Tizb

- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.

Please always indicate this number!

Please always indicate this number!

#### • We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany ContactMs Anastasia ReiterTelephone+49 53 61.8 97-13 12E-mailizb@wolfsburg-ag.com



Trade Fair Catalogue cover page

#### 3 ADVERTISEMENT ON THE COVER PAGES OF THE TRADE FAIR CATALOGUE

Advertisement on the cover page	Prices plus VAT
U2 (front inside page)	3499 Euros
U3 (back inside page)	3499 Euros



#### → Detailed information

Advertisements (1/1 cover page = 148 x 210mm) must be supplied in the form of a printable PDF file with a 3mm trim. Any images used should have a resolution of 300 dpi, while all colours must be in 4c according to Euroscale (CMYK). Spot colours are not permitted and all fonts used must be included in the PDF file.

It is essential that you also send us a binding proof copy of your advertisement (showing colour, content and size). The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Date		
Signature	X	

Please send your order form by e-mail to: anzeigen@craincom.de

#### Deadline: 10<sup>th</sup> September 2022

 $\rightarrow$  Date of publication: 4<sup>th</sup> October 2022

Contact

Fax

E-mail

Telephone



- **1** Exhibitor (please fill in clearly using block letters)
  - Company Contact Street Zip/Postal c., City Telephone Country E-mail VAT ID No.

2	Billing address (if different from company address)		
	Company		
	Contact		
	Street		
	Zip/Postal c., City		
	Telephone		
	Country		
	E-mail		
	VAT ID No.		
	Please always indicate th	nis number!	

Ms Sonja Stapf

+49 81 53.90 74 47

+49 81 53.90 74 25

sstapf@craincom.de

Please always indicate this number!

#### We hereby place our order with:

Crain Communications GmbH Argelsrieder Feld 13 82234 Oberpfaffenhofen, Germany



The IZB special edition of the "Automobilwoche" newspaper

#### ADVERTISEMENT IN THE IZB SPECIAL EDITION OF "AUTOMOBILWOCHE" 3

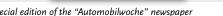
## Automobilwoche

	Prices plus VAT
□ 1/1 page b/w bleed format (210 x 297mm)	8954 Euros
□ 1/1 page b/w type area (195 x 283mm)	8140 Euros
□ Four-colour printing for 1/1 page	1875 Euros
<ul> <li>1/2 page b/w bleed format</li> <li>(210 × 146mm or 101 x 297mm)</li> </ul>	4873 Euros
□ 1/2 page b/w type area (195 x 139mm or 95 x 283mm)	4430 Euros
□ Four-colour printing for 1/1 page	1875 Euros

## $\rightarrow$ You can only choose between full-page and half-page advertisements.

Date Signature X







Advertisements should be supplied in final format as printable PDF/X-3 (2002) or PDF/X-4 (Fogra 46L/PSO LWC Standard). Bleed advertisements require an additional bleed of 3mm on all pages. Special colours are not permitted. Image files should have a resolution of at least 300 dpi.

The Client is responsible for the timely delivery and accuracy of the content of digital print material.



Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### Deadline: 1st September 2022



- **1** Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
Please always indicate this number!	Please always indicate this

Please always indicate this number!

Contact

E-mail

Telephone

#### We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Ms Anastasia Reiter +49 53 61.8 97-13 12 izb@wolfsburg-ag.com



Advertisement in the Exhibitor Information Brochure

#### 3 ADVERTISEMENT IN THE EXHIBITOR INFORMATION BROCHURE

Advertisements	Prices plus VAT
□ 1/1 inside page (210 × 297mm + 3mm/page)	570 Euros
□ 1/2 inside page (210 × 148.5mm + 3mm/page)	380 Euros



#### → Detailed information

Advertisements should be supplied in final format as printable PDF/X-3. Bleed advertisements require an additional bleed of 3mm on all pages. Special colours are not permitted. Image files should have a resolution of at least 300 dpi, and all fonts must be incorporated into the file and preferably converted into paths. Where possible, the logos should be submitted in vector-based form and in .ai or .eps format. They can alternatively be submitted in TIFF format with a resolution of at least 600 dpi in their original size. Special colours are also not possible in this case.

The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Date			
Signature	X		

Signature

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 31<sup>st</sup> August 2022



- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.

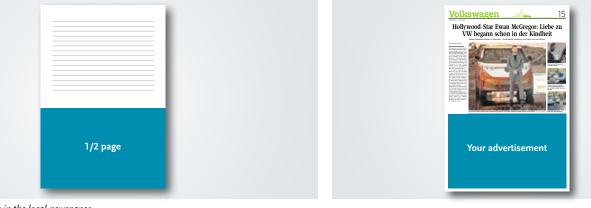
Please always indicate this number!

Please always indicate this number!

## • We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

see puge 20, and would like to place an order w		
Contact	Ms Anastasia Reiter	
Telephone	+49 53 61.8 97-13 12	
E-mail	izb@wolfsburg-ag.com	



Advertisement in the local newspaper

#### 3 ADVERTISEMENT IN THE LOCAL NEWSPAPER

Volkswagen pages (210 x 282 mm / 4c colour)	Prices plus VAT
□ 26.09.2022	4200 Euros
□ 27.09.2022	4200 Euros
28.09.2022	4200 Euros
□ 29.09.2022	4200 Euros
□ 30.09.2022	4200 Euros
□ 31.09.2022	4200 Euros
04.10.2022	4200 Euros
05.10.2022	4200 Euros
06.10.2022	4200 Euros
07.10.2022	4200 Euros
08.10.2022	4200 Euros
Date	
Signature	

#### $\rightarrow$ Detailed information

Advertisements should be supplied in final format as printable PDF/X-3. Bleed advertisements require an additional bleed of 3mm on all pages. Special colours are not permitted. Image files should have a resolution of at least 300 dpi, and all fonts must be incorporated into the file and preferably converted into paths. Where possible, the logos should be submitted in vector-based form and in .ai or .eps format. They can alternatively be submitted in TIFF format with a resolution of at least 600 dpi in their original size. Special colours are also not possible in this case.

The Client is responsible for the timely delivery and accuracy of the content of digital print material.

## The following limited advertising materials is available:

#### Logo in the Trade Fair Guide

The Trade Fair Guide gives visitors to the IZB a detailed overview of the exhibition halls. Each exhibitor is allocated a stand number, identifying them in their hall. Shine the spotlight on your stand by placing your logo in the Trade Fair Guide and ensure that visitors immediately know where to find your stand in the exhibition halls.

#### IZB Labels for Letters

These handy little labels are bound to be extremely effective on your daily business correspondence. We offer labels for you, using the standard text "We're exhibiting: Hall X, Stand XYZ" (your hall and stand number are printed here).

limited

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Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### $\rightarrow$ Deadline: 1<sup>st</sup> August 2022

11

- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

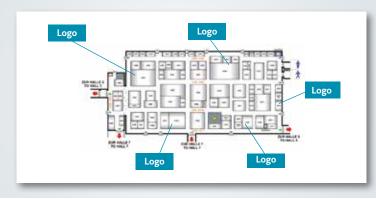
Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
Please always indicate this number!	Please always indicate

Please always indicate this number!

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Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

see page 20 and would like to place an order w		
Contact	Ms Anastasia Reiter	
Telephone	+49 53 61.8 97-13 12	
E-mail	izb@wolfsburg-ag.com	



Trade Fair Guide

#### 3 ADVERTISING MATERIAL

	Prices plus VAT
Logo in the Trade Fair Guide	
We're exhibiting: Hall Stand	899 Euros
Labels for letters Standard text, 40 x 49mm, incl. IZB logo	
We're exhibiting: Hall Stand 300 labels 600 labels	249 Euros 345 Euros



#### → Detailed information

Logos must be provided as scalable and vectorised EPS files. The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Date	
Signature	<u>×</u>



# **New Media**

#### The following new media advertising options are available:

#### Website: Banner Advertising at www.izb-online.com

By placing banner ads at www.izb-online.com you are bound to grab the attention of both IZB visitors and exhibitors. Give your advertisement a top quality position on our website and increase your marketing coverage whilst minimising waste circulation. The banner advertisements will be displayed in rotation.

#### Advertising in the IZB Newsletter

We use our newsletter to regularly provide readers with important and interesting information concerning the IZB. By using this advertising space in the IZB newsletter, you can access a unique group of recipients consisting of IZB exhibitors, interested parties and a multitude of key communicators from the Wolfsburg region A link can also be added to your newsletter advertisement, thus making it an extremely interesting advertising space and offering a perfect way to promote your company.

#### **IZB** Digital Package

Explore the opportunities of the media flat rate by complementing your company's participation in the trade fair with a further digital presence. Professionally present your company in the Online Marketplace and our IZB Media Center to already attract attention to your company among potential visitors and customers in the run-up to the IZB.

#### Wi-Fi Branding

Nowadays, a world without Internet is simply unimaginable! Many visitors at the IZB use the wi-fi connection available at the event to remain available and keep up to date with the latest developments. With the wi-fi branding service, you can make the most of the exclusive opportunity to raise awareness of your company and bring it closer to the forefront!

izb

limited

limited

Please send your order form by e-mail to: izb@wolfsburg-ag.com

## $\rightarrow$ Deadline: by the 20<sup>th</sup> of the previous month



- 1 Exhibitor (please fill in clearly using block letters)
- **2 Billing address** (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.

Please always indicate this number!

Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Wolfsburg AG | International Suppliers Fair (IZB)

Please always indicate this number!

## • We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Contact	Ms Anastasia Reiter
Telephone	+49 53 61.8 97-13 12
E-mail	izb@wolfsburg-ag.com



Online advertising

#### 3 ONLINE ADVERTISING

Bar	ner advertisement: 220 x 120 pixels	Prices plus VAT
	Banner advertisement, July 2022	800 Euros
	Banner advertisement, August 2022	800 Euros
	Banner advertisement, September 2022	950 Euros
	Banner advertisement, October 2022	950 Euros



#### $\rightarrow$ Detailed information

Please submit your banner advertisement as a jpg or .gif file measuring 220 x 120 pixels and with a resolution of 72 dpi. Animated advertising banners are not permitted. The Client is responsible for the timely delivery and accuracy of the content of digital data.

Date		
Signature	X	

Signature X

Please send your order form by e-mail to: izb@wolfsburg-ag.com

## $\rightarrow$ Deadline: by the 20<sup>th</sup> of the previous month



- **1** Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c.
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
Please always indicate this number!	Please always

Company	
Contact	
Street	
Zip/Postal c., City	
Telephone	
Country	
E-mail	
VAT ID No.	
Please always indicate	this number!

#### We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

E-mail

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Contact Ms Anastasia Reiter Telephone +49 53 61.8 97-13 12 izb@wolfsburg-ag.com





Advertisement in the IZB Newsletter

#### 3 ADVERTISING IN THE IZB NEWSLETTER

Bar	ner advertisement: 495 x 257 pixels	Prices plus VAT
	Newsletter issued in July 2022	900 Euros
	Newsletter issued in August 2022	1000 Euros
	Newsletter issued in September 2022	1100 Euros
	Newsletter issued in October 2022	1300 Euros

#### $\rightarrow$ Detailed information

Please submit your banner advertisement as .jpg or .gif file. The Client is responsible for the timely delivery and accuracy of the content of digital data.

Date		

X Signature

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### Deadline: 30<sup>th</sup> September 2022

- **1** Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
Please always indicate this number!	Please always indicate this number!

#### We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with: Contact

E-mail

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Ms Anastasia Reiter Telephone +49 53 61.8 97-13 12 izb-digitalpaket@wolfsburg-ag.com





#### 3 IZB-DIGITALPACKAGE

	Prices plus VAT
Booking of the IZB Digital Package	750 Euros

#### → Your order includes\*:

- Image video upload\*\*

- Product video upload\*\*
- Specialist multimedia content upload: online specialist presentations and demo versions,
- Product presentations\*\*
- E-paper upload (PDF file, max. 4 MB)
- Company description (4,000 characters)
- Storage space for up to eight downloads (max. 4 MB each)
- 8 files for product presentation, each with 2 images (max. 1 MB) and
- Product description (750 characters)

#### Date

Signature X

Stamp

- $\rightarrow$  Special attention will be drawn to the following content in the **IZB Media Center:** 
  - Image video
  - Online specialist presentations\*\*
  - Demo versions\*\*
  - Video product presentations\*\*
  - E-paper (PDF file, max. 4 MB)

#### → Duration:

- until 6<sup>th</sup> December 2022

 $\star$  After online activation, content must be uploaded by exhibitors themselves.

\*\* Embedding via the company's own YouTube or Vimeo channel. If no channel is available, it is possible to directly upload content in the Online Marketplace (max. 20 MB per video).

Please send your order form by e-mail to: izb@wolfsburg-ag.com

## → Deadline: 1<sup>st</sup> August 2022

- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
Please always indicate this number!	Please always indicate this number

Please always indicate this number!

## We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Contact

E-mail

Telephone

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Ms Anastasia Reiter +49 53 61.8 97-13 12 izb@wolfsburg-ag.com



Wi-fi branding

WI-FI BRANDING 3



→ Detailed information Detailed information available on request.

	Prices plus VAT
Duration: over the three days of the trade fair	on request

Date			
Signature	<b>^</b>		

Stamp





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The following options are available for advertising in the exhibition halls:

#### Screen for the Exclusive Presentation of Your Company

Moving images are particularly successful at attracting strong interest from visitors to the trade fair. Make the most of this phenomenon and book a screen in the IZB exhibition grounds on which your company presentation will be displayed. LED screens on stands positioned in busy locations such as walkways between halls and dining areas help to ensure that your advertising attracts the attention of passers-by. Use these screens to effectively present your message and shine the spotlight on your IZB stand. This option enables you to book a screen for your own exclusive use. The screen will show your slide show, Flash animation or image film in a constant loop.

#### Aisle Signage

Attract attention to your company before visitors even get to your stand. With aisle signage, you have the opportunity to ensure that all eyes are on your company the moment visitors step into the aisle!

#### Floor Stickers in the Halls

Stay quite literally one step ahead of the competition – by using the floor as an advertising space! Floor stickers are your individual solution for a 'well-grounded' presentation of your advertising message.

#### **Banner Advertising**

Banners can be placed between the central entrances in the middle of the exhibition area or in the restaurant, attracting interest from visitors as they walk by.

#### Screen for Exclusive Logo Presentation

Put your logo in the right place! The locations of the screens in specific areas of the walkways between halls have been chosen for maximum impact – making them the perfect place to shine the spotlight on your logo and attract visitors' attention the moment they step into the hall!

izb



limited

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 1<sup>st</sup> August 2022



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- 1 Exhibitor (please fill in clearly using block letters)
- **2 Billing address** (if different from company address)

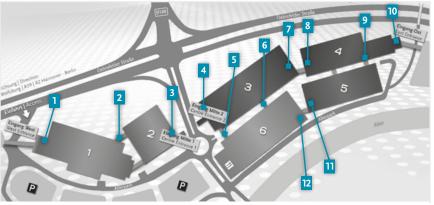
Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.

Please always indicate this number!

## Please always indicate this number!

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Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany ContactMs Anastasia ReiterTelephone+49 53 61.8 97-13 12E-mailizb@wolfsburg-ag.com



The locations of the LED screens

#### 3 SCREEN FOR THE EXCLUSIVE PRESENTATION OF YOUR COMPANY

Hire period: 5 <sup>th</sup> – 7 <sup>th</sup> October 2022	Prices plus VAT
Location 1	3500 Euros
Location 2	3500 Euros
Location 3	3500 Euros
Location 4	3500 Euros
Location 5	3500 Euros
Location 6	3500 Euros
Location 7	3500 Euros
Location 8	3500 Euros
Location 9	3500 Euros
Location 10	3500 Euros
Location 11	3500 Euros
Location 12	3500 Euros

\_\_\_\_ <u>X</u>\_\_\_\_\_



Screen for the exclusive presentation of your company

#### $\rightarrow$ Detailed information

Files must be supplied by the Client in a common video or presentation format with a resolution of 150 dpi. All colours must be created using RGB colours and all fonts used must be included in the file. The Client is responsible for the timely delivery and accuracy of the content.

LED screen on a stand (per unit) | Screen size: 55"
Price per LED screen

Date

Signature

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 1<sup>st</sup> August 2022

19

- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.

Please always indicate this number!

Please always indicate this number!

#### We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany



Ms Anastasia Reiter +49 53 61.8 97-13 12 izb@wolfsburg-ag.com



Aisle signage

#### 3 AISLE SIGNAGE

ation(s) – distributed among 6 halls – after consultation r logo will be shown underneath the aisle number	Prices plus VAT
1 aisle sign	400 Euros
2 aisle signs	750 Euros
3 aisle signs	1100 Euros



#### → Detailed information on logos on aisle signs

Logos must be provided as scalable and vectorised EPS files. The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Date			
Signature	X		

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 1<sup>st</sup> August 2022

izb

20

- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
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Please always indicate this number!

ContactMs Anastasia ReiterTelephone+49 53 61.8 97-13 12E-mailizb@wolfsburg-ag.com



Floor stickers in the halls

#### 3 FLOOR STICKERS IN THE HALLS

	Prices plus VAT
Dimensions: 1,500 x 750 mm	550 Euros



#### $\rightarrow$ Detailed information

Files must be submitted as printable PDF files. Image files should have a resolution of 300 dpi and all colours must be in 4c according to the Euroscale (CMYK). Spot colours are not permitted and all fonts used musat be included in the PDF file or converted into paths. The Client is responsible for the timely delivery and accuracy of the content of digital print material.

The precise position will be determined after confirmation of the booking.

Date		
<u> </u>	Y	
Signature	<u>^</u>	

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 1<sup>st</sup> August 2022



21

- 1 Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

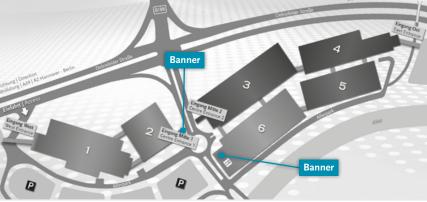
Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.

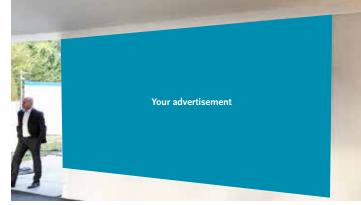
Please always indicate this number!

## Please always indicate this number!

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Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany ContactMs Anastasia ReiterTelephone+49 53 61.8 97-13 12E-mailizb@wolfsburg-ag.com





Banner advertising

#### → Detailed information

Files must be submitted as printable PDF files. Image files should have a resolution of 300 dpi and all colours must be in 4c according to the Euroscale (CMYK). Spot colours are not permitted and all fonts used must be included in the PDF file or converted into paths. The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Locations	of the	banners
-----------	--------	---------

#### 3 BANNER ADVERTISING

Banner advertising between the central entrances	Prices plus VAT
□ Height: 1.5 m / width: 2.0 m	1750 Euros
□ Height: 1.5 m / width: 4.0 m	3500 Euros
□ Height: 1.5 m / width: 6.0 m	5250 Euros
Banner advertising in the restaurant	Preis zzgl. MwSt.
□ Height: 3.0 m / width: 5.0 m	7200 Euros

Date			
Signature	X		

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### → Deadline: 1<sup>st</sup> August 2022



22

- **1** Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

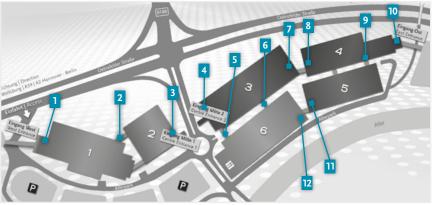
Company	Company
Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
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Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Contact Ms Anastasia Reiter Telephone +49 53 61.8 97-13 12 izb@wolfsburg-ag.com E-mail



The locations of the LED screens

#### 3 SCREEN FOR EXCLUSIVE LOGO PRESENTATION

Hire period: 5 <sup>th</sup> – 7 <sup>th</sup> October 2022	Prices plus VAT
Location 1	2500 Euros
Location 2	2500 Euros
Location 3	2500 Euros
□ Location 4	2500 Euros
Location 5	2500 Euros
□ Location 6	2500 Euros
Location 7	2500 Euros
Location 8	2500 Euros
Location 9	2500 Euros
Location 10	2500 Euros
Location 11	2500 Euros
Location 12	2500 Euros



Screen for exclusive logo presentation

#### → Detailed information

Files must be supplied by the Client in a common video or presentation format with a resolution of 150 dpi. All colours must be created using RGB colours and all fonts used must be included in the file. The Client is responsible for the timely delivery and accuracy of the content.

- LED screen on a stand (per unit) | Screen size: 55"
- Price per screen

Date

Signature

\_\_\_\_\_ X\_\_\_\_\_

# **Outdoor Advertising**

#### The following outdoor advertising possibilities are available:

#### **Floor Stickers**

These high quality eye-catchers ensure that your advertising is a full success – every step of the way! These advertising stickers made of non-slip laminate are specially designed for use outdoors and will direct visitors to your company. From the visitor car park right up to the main entrance of the IZB, this advertising tool will help you to attract a great deal of attention. This special placement of your advertising message will not only appeal to your target audience as they walk by, but also, quite literally, as they walk over them! Use this advertising tool to effectively present your advertising message to visitors.

#### Stopper Sign on the Way to the Halls

Do you want to attract visitors' attention at an early stage, namely on their way to the exhibition halls? Present your company on the stopper signs on the path leading to the halls and take centre-stage even before guests enter the event.

limited

limited



Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### $\rightarrow$ Deadline: 1<sup>st</sup> August 2022

- **1 Exhibitor** (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

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Contact	Contact
Street	Street
Zip/Postal c., City	Zip/Postal c., City
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VAT ID No.	VAT ID No.

Please always indicate this number!

## Please always indicate this number!

#### • We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Contact

E-mail

Telephone

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany Ms Anastasia Reiter +49 53 61.8 97-13 12 izb@wolfsburg-ag.com



Floor stickers

#### 3 OUTDOOR ADVERTISING

	Prices plus VAT
Floor stickers	
Size of the advertising space: 2000mm x 1000mm (2m <sup>2</sup> )	
The price of this package includes: production of the floor	
stickers according to your specifications, installation of the	
stickers and removal of the stickers at the end of the hire period.	
We would like to order floor sticker(s)	
Price per floor sticker	550 Euros
5 items or more, price per floor sticker	400 Euros



#### $\rightarrow$ Detailed information

Files must be submitted as printable PDF files. Image files should have a resolution of 300 dpi and all colours must be in 4c according to the Euroscale (CMYK). Spot colours are not permitted and all fonts used must be included in the PDF file or converted into paths. The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Date			

Signature X

Please send your order form by e-mail to: izb@wolfsburg-ag.com

#### Deadline: 1<sup>st</sup> August 2022 $\rightarrow$

- **1** Exhibitor (please fill in clearly using block letters)
- 2 Billing address (if different from company address)

Company	Company
Contact	Contact
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Telephone	Telephone
Country	Country
E-mail	E-mail
VAT ID No.	VAT ID No.
Please always indicate this number!	Please always indicate this nu

Please always indicate this number!

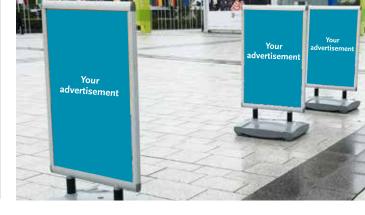
## We are fully aware of the terms and conditions of Wolfsburg AG (see page 26) and would like to place an order with:

Wolfsburg AG | International Suppliers Fair (IZB) Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

Contact Telephone E-mail

Ms Anastasia Reiter +49 53 61.8 97-13 12 izb@wolfsburg-ag.com





Stopper sign on the way to the halls

## 3 STOPPER SIGN ON THE WAY TO THE HALLS

			Prices plus VAT
Stopper sign Format: 594 x 841mm (DIN	A1)		
We would like to order	sign(s).	Price per sign	950 Euros

#### → Detailed information

Files must be submitted as printable PDF files. Image files should have a resolution of 300 dpi and all colours must be in 4c according to the Euroscale (CMYK). Spot colours are not permitted and all fonts used must be included in the PDF file or converted into paths. The Client is responsible for the timely delivery and accuracy of the content of digital print material.

Date	
Signature	×

## Wolfsburg AG Contract Terms and Conditions

#### $\rightarrow$ Page 1 of 2



#### 1 Booking

Contracts concerning the goods and services to be provided are first concluded when they have been accepted in writing by Wolfsburg AG. The availability of offers marked as "limited" is restricted. Should several orders be placed for a limited service, the contract will be awarded on a firstcome-first-served basis in terms of the time when the order was placed.

#### 2 Terms of Payment

All prices are net prices and are exclusive of any applicable value-added tax which the Client shall be additionally liable to pay. The invoiced amount must be paid in full within two weeks of receipt of invoice at the latest.

#### 3 Cancellation

The withdrawal of a placed order is permitted up to three months prior to the commencement of the trade fair. In the case of a later withdrawal, Wolfsburg AG will charge the following cancellation fees: From 3 months before the event commences: 50% of the regular price. From 1 month before the event commences: 100% of the regular price.

The right of withdrawal only applies to services that will be provided or performed during the trade fair. The right of withdrawal does not apply if an order has been completed prior to the commencement of the trade fair.

#### 4 The Production of Advertising Media

#### 4.1 Graphics and Print Media

The Contractor processes digital data. The Client is responsible for the timely delivery of text, graphics and visual data. In the case where clearly inappropriate data or corrupted files are provided, the Contractor is entitled to immediately request a replacement of the data or files. The Client affirms that he/she is the owner of the copyrights of all documents and data provided to the Contractor that are necessary for the design and production of graphics, print media and giveaways. The Client is solely liable if the material he/she submits infringes the rights of a third party. Should such infringement cause costs to be incurred by the Contractor, the Client is obliged to reimburse these costs. In the case that costs are incurred in connection with **6** Claims and Complaints changes to the initially agreed processes, execution and delivery, these costs will be calculated on the basis of hourly rates and material prices and must be borne by the Client. The total of the costs incurred must be requested from the Contractor. The Contractor's obligation to retain data ends six months after the expiry of the contract. Proofs will only be provided following the express wish of the Client and at the Client's expense. Print material will only be returned at the express wish of the Client, which must be provided in writing, and at the Client's expense.

#### 4.2 The Production of Advertising Media

Unless otherwise stated on the order forms, advertising media will be produced by Wolfsburg AG or the service provider indicated on the forms. In the case that the Client plans to use any remaining advertising media following the end of the event, this intention should be stated in writing when the +advertising media are ordered. Should this be case, the advertising media will be brought to the stand during the dismantling process after the event, where the receipt of the advertising media must be validated by an individual responsible for the stand. Wolfsburg AG is not liable for damaged or lost advertising media. The Client is particularly responsible for ensuring that any advertising media left at the stand are not accidentally disposed of during the dismantling of the stand.

#### 4.3 Delivery Dates, Production Information and Advertising Media

Advertising media produced by the Client must be available ten days before the commencement of the trade fair at the latest. These should be sent to the following address:

Wolfsburg AG | Internationale Zuliefererbörse (IZB) Ms Anastasia Reiter Major-Hirst-Strasse 11 38442 Wolfsburg, Germany

#### 4.4 Production/Assembly Reservation

Material that is not submitted within the stated deadline may jeopardise the proper execution of the order. No objections may be made with regard to any failures, incomplete processing, delays, etc. that may result from this. In the case of the delayed delivery of detailed information, Wolfsburg AG or the service provider mentioned reserves the right to apply surcharges.

#### 5 Data Protection

If any personal data are processed in connection with the order, these will solely be processed for the execution of the contract. The data will not be used for any other purpose. More information on data protection can be found in our Privacy Policy on the IZB website.

In order to enable the remedy of any defects, Wolfsburg AG must be immediately informed of any claims or complaints. Delayed claims or complaints cannot be taken into consideration and will lead to the loss of the Client's entitlement to the remedy of defects by Wolfsburg AG.

# Wolfsburg AG Contract Terms and Conditions

#### $\rightarrow$ Page 2 of 2

# izb

#### 7 Liability

The Client is solely liable for all damages that occur as the result of incorrect provision, assembly and dismantlement of the advertising media on the part of the Client, including theft. The Client is not entitled to damage claims against Wolfsburg AG in the case of any weather-related impairments or damages to advertising media, or any damages to advertising media caused by third parties.

#### 8 Other

Only exhibitor advertisements may be displayed on the exhibition grounds and in the halls. All accepted orders are subject to this reservation. The Client is not permitted to withdraw from the contract due to this reservation. Wolfsburg AG reserves the right to reject advertising content if this content violates statutory regulations or the rights of third parties (trademark rights, rights to a name, copyrights, data protection rights, etc.), is immoral or racist or runs counter to the interests of Wolfsburg AG to an unreasonable extent. Wolfsburg AG is not obliged to check advertising content for violations as stated in the third sentence of this paragraph before accepting an order.

#### 9 Place of Performance and Court of Jurisdiction

The place of performance and court of jurisdiction shall be the German city of Wolfsburg. The law of the Federal Republic of Germany shall apply.

#### 10 Contract Amendments / Additional Agreements

Additional agreements, changes and amendments to this contract must occur in writing. This also applies to any waiver of the written form requirement. Should any part of this contract be or be rendered ineffective or invalid, or should the contract contain any gaps in provisions, this shall not affect the remaining parts, which will remain in full force and effect. An invalid provision shall be replaced by a provision that is as equivalent as possible or has the same reliability and purpose as the former provision to the greatest extent possible.

#### Picture credits:

blurred people at a trade fair © engel.ac – Adobe Stock Hand holding package box form lines, triangles and particle style design. © Ppickup – Adobe Stock Online Präsenz © momius – Adobe Stock 2d illustration WiFi symbol concept © deepagoj2011 – Adobe Stock Businessman hand holding Information symbol. © andranik123 – Adobe Stock Businessman hand holding Information symbol. © andranik123 – Adobe Stock Geschäftsfrau mit Klebeband auf dem Fußboden im Büro © Robert Kneschke – Adobe Stock Blurred business people at a trade fair © Wirestock – Adobe Stock Crewd of business people at a trade show booth © Wirestock Creators – Adobe Stock Billboard © milosducati – Fotolia.com Offene Zeitschriften © Joachim Wendler – Fotolia.com Person Typing on a modern laptop in an office © ASDF – Fotolia.com Newsletter © Coloures-Pic – Fotolia.com Business at work © Minerva Studio – Fotolia.com Businessman connect the tablet to wifi. © natal\_mis – Adobe Stock People at a trade fair © davis – Fotolia.com Hand holding package box form lines, triangles and particle style design. Illustration vector © pickup – Adobe Stock © Crain Communications GmbH © Wolfsburg AG

